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# FIELD MARKETING & MANAGEMENT, INC.

## MEMO

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TO: AMARIND  
FROM: RANDY  
RE: EXTRA VANS  
DATE: JANUARY 30, 1997

The eleven extra vans will be stored in the following cities:

Los Angeles  
New York  
Chicago  
Dallas  
Atlanta  
Seattle  
Boston  
San Francisco  
Kansas City  
New Orleans  
Jacksonville

The vans that need to be relocated are as follows. This assumes that Neil can simply reassign the vans before shipping. Therefore, the reassignments are not done geographically.

One extra Boston van goes to New York - license in New York (Leaves 13 in Boston)

③ Three extra Austin vans go to Philadelphia - all three license in New Jersey  
One extra Austin van goes to Baltimore-Washington - licensed in Maryland (leaves 4 in Austin)

③ One extra Memphis van goes to Indianapolis - licensed in IN  
One extra Memphis van goes to Chicago - licensed in IL (leaves 5 vans in Memphis)

One extra van in Miami goes to Atlanta - licensed in GA (leaves 7 vans in Miami)

③ One extra van in Seattle goes to Detroit - licensed in MI (leaves 8 vans in Seattle)

One extra van in San Diego goes to Phoenix - licensed in AZ (leaves 7 vans in San Diego)  
③ Two extra vans in Los Angeles goes to Charlotte - licensed in NC (leaves 23 vans in LA)

Call with any questions.

*12 only  
vans.*

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